

# Friends of the South Coastal Library, Inc.

## Income & Expense Report / Actual vs. Budget

January 1 - September 16, 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
<b>4100 BEACH &amp; BAY COTTAGE TOUR INCOME</b>				
4104 Admission Book - Ads	13,175.00	12,000.00	1,175.00	109.79 %
4106 Ticket Sales - Virtual Only	10,370.20	11,375.00	(1,004.80)	91.17 %
4108 Ticket Sales - Combo	46,125.00	41,250.00	4,875.00	111.82 %
4110 Donations	15,642.50	15,000.00	642.50	104.28 %
4112 Raffle Sales	5,303.00	2,500.00	2,803.00	212.12 %
4120 Tote Bag, Raffle & Video Sponsors	6,000.00	7,500.00	(1,500.00)	80.00 %
4124 Hang Tag Sponsor	750.00		750.00	
4128 Merchandise	765.00	500.00	265.00	153.00 %
4132 Platinum Sponsors	6,500.00	7,000.00	(500.00)	92.86 %
4133 Presenting Sponsor	5,000.00	5,000.00	0.00	100.00 %
<b>Total 4100 BEACH &amp; BAY COTTAGE TOUR INCOME</b>	<b>109,630.70</b>	<b>102,125.00</b>	<b>7,505.70</b>	<b>107.35 %</b>
<b>4200 FOSCL INCOME</b>				
4210 Donations	6,916.00	14,300.00	(7,384.00)	48.36 %
4220 Bank Interest	4,937.13	6,100.00	(1,162.87)	80.94 %
4230 Book Sale	1,024.50	3,600.00	(2,575.50)	28.46 %
4240 GRANTS	40,000.00		40,000.00	
4270 Library Public Copy	754.00	800.00	(46.00)	94.25 %
<b>Total 4200 FOSCL INCOME</b>	<b>53,631.63</b>	<b>24,800.00</b>	<b>28,831.63</b>	<b>216.26 %</b>
Services	10.75		10.75	
<b>Total Revenue</b>	<b>\$163,273.08</b>	<b>\$126,925.00</b>	<b>\$36,348.08</b>	<b>128.64 %</b>
<b>GROSS PROFIT</b>	<b>\$163,273.08</b>	<b>\$126,925.00</b>	<b>\$36,348.08</b>	<b>128.64 %</b>
<b>Expenditures</b>				
<b>5100 BEACH &amp; BAY COTTAGE TOUR EXPENS</b>				
5102 Administrative	1,728.63	1,600.00	128.63	108.04 %
5104 Admission Book	6,565.00	6,800.00	(235.00)	96.54 %
5106 Credit Card & Ticketing Fees	3,916.03	2,600.00	1,316.03	150.62 %
5108 Brochures	5,088.43	5,000.00	88.43	101.77 %
5110 Cocktail Party	5,981.04	6,000.00	(18.96)	99.68 %
5112 Hostesses	478.51	1,000.00	(521.49)	47.85 %
5114 Homeowner Gifts	1,586.35	2,000.00	(413.65)	79.32 %
5116 Publicity	5,027.80	5,000.00	27.80	100.56 %
5117 Videographer	3,400.00	5,000.00	(1,600.00)	68.00 %
5120 Systems Support & Software	1,727.95	2,774.00	(1,046.05)	62.29 %
5122 Merchandise	442.50	500.00	(57.50)	88.50 %
5124 Transportation	688.59	600.00	88.59	114.77 %
<b>Total 5100 BEACH &amp; BAY COTTAGE TOUR EXPENS</b>	<b>36,630.83</b>	<b>38,874.00</b>	<b>(2,243.17)</b>	<b>94.23 %</b>
<b>5200 FOSCL EXPENSES</b>				
<b>5210 Annual Fund &amp; Membership Exp</b>				
5211 Credit Card Fees - Donations	211.66	150.00	61.66	141.11 %
<b>Total 5210 Annual Fund &amp; Membership Exp</b>	<b>211.66</b>	<b>150.00</b>	<b>61.66</b>	<b>141.11 %</b>
5220 Bank Services	76.75		76.75	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5230 Book Sales	500.00	2,100.00	(1,600.00)	23.81 %
5250 FOSCL/School Partnership	1,251.45	10,350.00	(9,098.55)	12.09 %
5260 Insurance	1,435.00	3,000.00	(1,565.00)	47.83 %
5270 Library Public Copy	244.68	250.00	(5.32)	97.87 %
5290 Office Expenses				
5291 Hardware		2,200.00	(2,200.00)	
5292 Copier	184.70	250.00	(65.30)	73.88 %
5293 Equipment		200.00	(200.00)	
5294 Licenses and Permits	251.00	500.00	(249.00)	50.20 %
5295 Postage	66.00	175.00	(109.00)	37.71 %
5296 Supplies	102.97	650.00	(547.03)	15.84 %
5297 Telephone	695.69	950.00	(254.31)	73.23 %
<b>Total 5290 Office Expenses</b>	<b>1,300.36</b>	<b>4,925.00</b>	<b>(3,624.64)</b>	<b>26.40 %</b>
<b>Total 5200 FOSCL EXPENSES</b>	<b>5,019.90</b>	<b>20,775.00</b>	<b>(15,755.10)</b>	<b>24.16 %</b>
7300 LIBRARY EXPENSE				
7306 Books, Tapes, Databases	14,852.03	29,790.00	(14,937.97)	49.86 %
7308 Building & Grounds		13,296.00	(13,296.00)	
7310 Equipment		11,070.00	(11,070.00)	
7312 Furnishings	1,945.40	2,438.00	(492.60)	79.79 %
7322 Programs & Exhibits	24,119.02	35,000.00	(10,880.98)	68.91 %
7326 Volunteer Programs	1,859.19	3,700.00	(1,840.81)	50.25 %
<b>Total 7300 LIBRARY EXPENSE</b>	<b>42,775.64</b>	<b>95,294.00</b>	<b>(52,518.36)</b>	<b>44.89 %</b>
7600 Membership				
7620 Newsletter/Publicity	1,890.00	5,576.00	(3,686.00)	33.90 %
7630 Nominating Committee		405.00	(405.00)	
<b>Total 7600 Membership</b>	<b>1,890.00</b>	<b>5,981.00</b>	<b>(4,091.00)</b>	<b>31.60 %</b>
8300 PROFESSIONAL FEES				
8302 Accountant	3,395.00	3,500.00	(105.00)	97.00 %
8310 Bookkeeper	2,850.75	3,650.00	(799.25)	78.10 %
8315 System Support & Software	1,666.16	2,941.00	(1,274.84)	56.65 %
<b>Total 8300 PROFESSIONAL FEES</b>	<b>7,911.91</b>	<b>10,091.00</b>	<b>(2,179.09)</b>	<b>78.41 %</b>
9000 Reconciliation Discrepancies	(3.91)		(3.91)	
<b>Total Expenditures</b>	<b>\$94,224.37</b>	<b>\$171,015.00</b>	<b>\$ (76,790.63)</b>	<b>55.10 %</b>
NET OPERATING REVENUE	<b>\$69,048.71</b>	<b>\$ (44,090.00)</b>	<b>\$113,138.71</b>	<b>(156.61 %)</b>
NET REVENUE	<b>\$69,048.71</b>	<b>\$ (44,090.00)</b>	<b>\$113,138.71</b>	<b>(156.61 %)</b>